

VT

VUSI
THEMBEKWAYO

The Rockstar of Public Speaking

- Youngest JSE director in SA.
- Influence over R4.27bn in capital through board appointments.
- Expertise are sales, strategy and leadership.
- Dragon on Dragons' Den Africa.

2015 MEETINGSNET EDITORS TOP 12 INTERNATIONAL SPEAKER

I am a business speaker who empowers his audience with new knowledge, research findings and tools that they can immediately apply in their businesses or careers to achieve "step-change" results.

I ran a R400mln division in a R17bn multi-national where I achieved the highest EBITDA within the group and today am the youngest director of a listed company. I also serve on several boards.

Today I am the MD of a boutique investment and advisory firm that assists medium, large and listed businesses to achieve step-change results through their people. I have been a finalist "Entrepreneur of the Year" and have won several international awards for my public speaking. My areas of expertise are **Sales**, **Strategy** and **Leadership**.

My keynote talks:



The Black Sheep
Standing apart from the flock of average companies across the globe there are the 1% - the Black Sheep. The extraordinary.



Leading at the Edge of Chaos
If you want to get your business future-fit, you'd better learn to sweat your greatest assets – your people.



Beyond Chaos
Building a business that does more than survive.



Barbarians at the Gate
The key to surviving change is to understand why you probably won't.

Why are my presentations of interest or relevance?
When your business has hit a plateau and your people are suffering from "same-ness" - same market, same work, same strategy and same result – you need to radically shift their behaviours to improve results. I have worked in 17 countries in 4 continents assisting business leaders to radically shift their people performance. My researched content is unlike any other speakers and gives managers and leaders real tools for real change.

How would I describe my delivery style as a presenter?
I am professional speaker. I delivered my first professional talk in 2002. Over the past 12 years I have been gracing the global stage with my humour, charisma & thought-provoking content. I have the ability to deliver a serious message whilst keeping an audience enthused and inspired.

What makes me different to other speakers in my field?
Conferences today are no-longer "convenient get-togethers". They are strategic events where conversations must link to and determine strategic direction for the year. Speakers can no longer be entertainers & thought provocateurs but must also have the scars of business war to impart true wisdom. I am different because I bear these scars. I serve on several boards, I've battled real P&L pressures, I lead people and am accountable to shareholders. I am a business speaker.

Why use me and when you should do so?
I am a business speaker. I am equally comfortable speaking to businesses and business leaders at the highest level as well as to ordinary workers at the factory floor. I also have the uncanny ability to relate with most South Africans because of my background, my upbringing and my education. I am conference closer!

Book Vusi Now +27 (0) 11 312 7551 bookings@vusi.co.za @VusiThembekwayo facebook.com/vusispeaker Vusi Thembekwayo

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Tech Rider

Rider is based on minimal requirements. Some optional requirements that are greatly appreciated are also included. If specific requirements are a problem, please contact liason to resolve immediately. Technical questions to be directed to current liaison for event. Please call liaison one week prior to event to ensure that everything is in order.

ACCOMMODATION

- [ ] Hotel: strictly 5-star (room or meal allowance is not required)
- [ ] Gymnasium facilities
- [ ] In-room Wi-Fi
- [ ] One-day fulfillment laundrette
- [ ] Premium suite (category below the presidential suite)

TRAVEL & TRANSPORT

- [ ] Flight: business class
- [ ] Vehicle: shuttle driven, G class vehicle
- [ ] Strictly no budget or low cost airlines
- [ ] Client to please ensure that VT has the means to move from the hotel to the event venue

CHAPERONE

- [ ] Flight: economy class
- [ ] Vehicle: shared with VT
- [ ] Hotel: stay at the same hotel as VT, standard room is sufficient

AV

- [ ] Microphone: only uses Countryman or headset microphone.
- [ ] Strictly no cord-attached microphone or lapel microphone
- [ ] Digital projector and at least one comfort monitor at the ends of the stage
- [ ] Navigator: client must provide a cordless clicker with a 50m radius connectivity (a cue clicker is preferred but not mandatory)

MISCELLANEOUS

- [ ] Water: 2x 500ml Valpré water
- [ ] Other refreshments: 2x Nespresso decaf coffee
- [ ] Props: bar stool or chair on stage

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Global Rate Card

Prices **exclude** VAT & country specific sales tax

Travel & accommodation expenses **not** included



SERVICES	SOUTH AFRICA		REST OF AFRICA		UNITED KINGDOM		REST OF EUROPE		NORTH AMERICA	
Keynote Speaker	R75 000 45 - 60 mins		$4 999 45 - 60 mins		£8 000 45 - 60 mins		€8 999 45 - 60 mins		$9 999 45 - 60 mins	
Conference Facilitation	R75 000 Half day, 1 - 4 hrs	R85 000 Full day, 4 - 8 hrs	$9 999 Half day, 1 - 4 hrs	$11 999 Full day, 4 - 8 hrs	£8 000 Half day, 1 - 4 hrs	£9 999 Full day, 4 - 8 hrs	€9 999 Half day, 1 - 4 hrs	€11 999 Full day, 4 - 8 hrs	$9 999 Half day, 1 - 4 hrs	$11 999 Full day, 4 - 8 hrs
Strategy Facilitation	R60 000 Half day, 1 - 4 hrs	R80 000 Full day, 4 - 6 hrs	$9 999 Half day, 1 - 4 hrs	$11 999 Full day, 4 - 6 hrs	£25 000 Half day, 1 - 4 hrs	£35 000 Full day, 4 - 6 hrs	€25 449 Half day, 1 - 4 hrs	€35 849 Full day, 4 - 6 hrs	$25 449 Half day, 1 - 4 hrs	$38 849 Full day, 4 - 6 hrs
Product & Brand Endorsements	R1 000 000		$150 000		-		-		-	
Master of Ceremonies	-		$9 999 Half day, 1 - 4 hrs	$11 999 Full day, 4 - 8 hrs	£8 000 Half day, 1 - 4 hrs	£9 999 Full day, 4 - 8 hrs	€9 999 Half day, 1 - 4 hrs	€11 999 Full day, 4 - 8 hrs	-	